



Business Development Executive

Since our formation in 2009 we have grown into an award-winning business. Based in Warrington we support customers nationwide. We describe ourselves as a fast-moving, innovative and people focused organisation. We're good at what we do, but there is always room to improve which is why we're serious about investing in our people.

The role:

As a Partnership Development Executive you will be supporting our field Partnership Development Managers within a fun and supportive team environment. The PDE will be working closely with the current Sales and Marketing Team. You will receive coaching and development to help you reach your full potential within the role.

The person:

Through being positive and friendly you will build rapport with clients whilst providing a professional service. We pride ourselves on delivering a high-quality service which is customer focused. We want a team player who is ready to perform.

What can we expect from you?

- Positivity - Make the last call of the day sound like your first call
- Reliability - Be someone who we can depend upon on to deliver for the team and our customers
- Work Together - Be part of a fantastic team and achieve together
- Motivation - Achieve your potential with uncapped commission
- Grow - Develop within your role and grow with our business
- Inspire - Share your ideas to improve the way we do things
- Co-ordinator – Able to plan and forecast
- Communicator – Demonstrate high quality skills.

Key Responsibilities:

- Booking appointments across the UK for our PDM's
- Refining and building our database via our CRM
- Daily outbound cold calling campaigns
- Generating leads for cross divisional sales
- Working towards a personal based target



Skills:

- Excellent communicator
- Outstanding negotiator
- Highly organised

What will you get in return?

- Salary £18-20k + Bonus £25k OTE
- Pension Scheme
- Company reward scheme including: length of service awards, peer to peer recognition, suggestion scheme and employee of the month & year awards
- Free fruit, tea and coffee
- Refer a friend reward scheme
- Company social events including: summer parties, team nights out & much more
- Make a difference day – 1/2 paid day off work to volunteer at a charity of your choice

Why LegalforLandlords?

At LegalforLandlords we work hard and we're constantly developing - our people, our processes and our technology and we all share the same goal; to consistently deliver a seamless, easy and enjoyable experience to each one of our customers and employees.

You can be certain that with LegalforLandlords you're always learning new things and creating new opportunities for yourself. We really believe in our people & strive to ensure you reach your full potential.

So if you're excited about a new challenge, want to work in a fast paced environment, with a team of like-minded people, you're in the right place, please email your CV to recruitment@legalforlandlords.co.uk.